

## Spring 2012 Newsletter

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Dear Colleagues,

Over the past few months, Senior Associate Peter Barraket and I have spent considerable time in the Hunter Valley with **Xstrata**, helping its leaders communicate more effectively and better engage their teams. As you can imagine, in such a potentially dangerous environment, communication is critical. It has been extremely interesting to see those leaders who communicate effectively attain far greater performance from their teams. These are results we love being part of. As such, we have developed a *Powerful Communications* program that has dramatically improved our clients' skill in this crucial area.

People At Their Best is also pleased to be commencing work with **KPMG** and **SoccerRange Pty Ltd**. In August, Peter Barraket also worked with **Rio Tinto** in the Pilbara to improve team-work through the application of whole brain thinking and the HBDI framework.

Peter's good work continues to be recognised, with testimonials like this one: *"Peter's approach was always professional and engaging, helping me to identify core issues I was facing, challenging my approach, offering practical suggestions on the best course of action, and following up with support. Peter has been invaluable in helping me progress to Partner."* - Lester Wills, Partner, **Nexia Court & Co**.

In our last newsletter, I mentioned an article published in [Storm magazine](#) where I ask, *"In a thousand years will we look back on this time as a Dark Age? Are we confusing speed for knowledge and understanding? In a time of abundance why are we working more and more in jobs that are less and less meaningful?"* For those who have asked me for the complete article, you can find it [here](#).

I have also been interviewed recently on Radio 2RRR about the personnel and communication challenges that come with a growing business. In the interview, I discuss how important it is for business owners and leaders to communicate with staff - to ensure everyone understands where the business is heading and what is expected from them. If you would like to listen to the interview, you can do so [here](#).

This segues nicely into my latest published article on the perils of success, *"So You Want To Be Successful – Can Your Business Handle Success?"* In the article, I discuss 7 lessons that can make a lasting difference. You can read the article [here](#).

People At Their Best would like to welcome Kirsty Gold, who is helping us deliver an exciting and challenging leadership program for a client in Parramatta over the next few months. Kirsty, formerly of PwC and Qantas, has already demonstrated great skill and enthusiasm – both of which are invaluable to us and the client.

I look forward to talking to you over the coming months and on behalf of the team - Peter, Bree, Cate, David, Nick and Paul - thank you again for your support. I wish you continuing success.



**For more information contact:**

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